

## Case Study

# Leading European packaging manufacturer

## CONTEXT

### Activity

Packaging manufacturer

### Annual revenue

€3.0bn

### Operating currencies

EUR, GBP

### Customers

5,000

### Geographical scope



### Challenges

- Secure financing for the new group at the best funding rate
- Implement a sustainable and portable facility (in the event of a private equity exit)

## FUNDING DETAILS

### Facility

€650m

### Assignment structure

Balance assignment  
Undisclosed  
IFRS GAAP Off-B/S

### All-in margin

0.8% p.a.



## OUTCOME

- Over 10 years of Fibus support: we ran multiple tenders, delivering lower all-in margins, optimised advance rates, and increased facility capacity
- Structured a scalable, syndicated facility designed to support both organic and external growth, with a light change of control clause